

W O R K S H O P

D O N ' T M I S S I T !

**Guiding you
in your search for
Opportunities**

**Register Soon!
Only 20 seats available.**

**Thursday
November 5th, 2009
8 - 9:30 am**

Fee: \$29

**300 E. Lombard Street
Suite 840
Baltimore, MD 21202**

**REGISTRATION —
www.WelcomeBRAC.com**

**FOR MORE INFORMATION,
contact Karen Shannon —
karen@welcomebrac.com
410.627.6293**

Government Contracting Workshop

PRESENTED BY

Karen Shannon, *WelcomeBrac*

The U.S. government is the world's largest buyer of products and services. Purchases by military and civilian installations amount to nearly \$200 billion a year, and include everything from complex space vehicles to janitorial services to cancer research. In short, the government buys just about every category of commodity and service available.

Winning Strategies to Success

- Prepare
- Develop
- Become
- Research
- Learn
- Apply
- Network
- Profit from the wisdom of others

Prepare your business for the Government MarketPlace — from NAICS codes to CCR to Fed Biz Ops ...

Do your homework ... Who buys your service or product? Get ready to work!

Build relationships ... with Agencies and Prime Contractors They need Us!

SPONSORED BY;
Intelligent Office – Baltimore • M-PALM • Thompson Design
The CONNEXTION